

WHEREAS under the first paragraph of section 220 of that Act, the Government may, by order, amend Schedules I, II, II.1, II.2, III, III.1 and VI and any such order may have effect 12 months or less before it is made;

IT IS ORDERED, therefore, upon the recommendation of the Minister for Administration and the Public Service and Chairman of the Conseil du trésor:

THAT the Amendments to Schedules I and II.1 to the Act respecting the Government and Public Employees Retirement Plan (R.S.Q., c. R-10), attached hereto, be made.

MICHEL CARPENTIER,
Clerk of the Conseil exécutif

Amendments to Schedules I and II.1 to the Act respecting the Government and Public Employees Retirement Plan

An Act respecting the Government and Public Employees Retirement Plan
(R.S.Q., c. R-10, s. 220)

1. Schedule I to the Act respecting the Government and Public Employees Retirement Plan (R.S.Q., c. R-10), amended by Orders in Council 1321-94, 1322-94, 1323-94 and 1324-94 dated 7 September 1994, 1800-94 dated 21 December 1994, 538-95 dated 26 April 1995, 928-95 dated 5 July 1995, 1194-95 dated 6 September 1995, 1506-95 dated 22 November 1995, 81-96 dated 24 January 1996 and 556-96 and 557-96 dated 15 May 1996, and by sections 79 of Chapter 2 of the Statutes of 1994, 49 of Chapter 21 of the Statutes of 1994, 42 of Chapter 27 of the Statutes of 1994, 20 of Chapter 27 of the Statutes of 1995 and 20 of Chapter 46 of the Statutes of 1995, is further amended in paragraph 1 by inserting, in alphabetical order, the words “the Commission de la capitale nationale du Québec” and “the Syndicat de l’enseignement de l’Ungava et de l’Abitibi-Témiscamingue”.

2. Schedule II.1 to the Act, amended by Orders in Council 1323-94 dated 7 September 1994, 1639-94 dated 24 November 1994, 842-95 dated 21 June 1995, 1322-95 dated 4 October 1995, 82-96 and 83-96 dated 24 January 1996, 184-96 dated 14 February 1996 and 556-96 dated 15 May 1996 and 615-96 dated 29 May 1996, and by section 21 of Chapter 46 of the Statutes of 1995, is further amended by inserting, in alphabetical order, the words “North Island Laurentian Teachers’ Union Syndicat d’enseignants NILTU” and “The Syndicat de l’enseignement des Bois-Francis”.

3. This Order in Council has effect from 31 July 1995 as regards “The Syndicat de l’enseignement des Bois-Francis”, from 1 January 1996 as regards “the Syndicat de l’enseignement de l’Ungava et de l’Abitibi-Témiscamingue”, from 18 January 1996 as regards the “North Island Laurentian Teachers’ Union Syndicat d’enseignants NILTU” and from 1 April 1996 as regards “the Commission de la capitale nationale du Québec”.

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Gouvernement du Québec

O.C. 828-96, 3 July 1996

An Act respecting immigration to Québec
(R.S.Q., c. I-0.2)

Selection of foreign nationals — Amendments

Regulation to amend the Regulation respecting the selection of foreign nationals

WHEREAS under section 3.1 of the Act respecting immigration to Québec (R.S.Q., c. I-0.2), the Minister shall issue a selection certificate to a foreign national who meets the conditions and criteria of selection determined by regulation;

WHEREAS under subparagraph *a* of the first paragraph of section 3.3 of the Act, the Government may make regulations determining classes of foreign nationals who have filed an application for a selection certificate referred to in section 3.1;

WHEREAS under subparagraph *b* of the first paragraph of section 3.3 of that Act, amended by section 11 of Chapter 70 of the Statutes of 1993, the Government may make regulations determining the conditions of selection applicable to each of such classes of foreign nationals, having regard, in particular, to criteria such as the vocational or professional training and experience of the foreign national, the needs of the labour market in Québec as regards his profession, the age and personal qualities, education, knowledge of languages, and financial capacity of the foreign national, the assistance he may receive from relatives or friends residing in Québec, his place of destination in Québec or the place of establishment of his enterprise; such conditions and criteria may vary within the same class, in particular by reason of the foreign national’s contribution to enriching the socio-cultural or economic heritage of Québec;

WHEREAS under subparagraph *b.1* of the first paragraph of section 3.3 of that Act, enacted by section 11 of Chapter 70 of the Statutes of 1993, the Government may make regulations determining the classes of foreign nationals which may be exempted from one or several of the conditions and criteria of selection and providing that such exemptions may vary within the same class;

WHEREAS under subparagraph *b.2* of the first paragraph of section 3.3 of that Act, enacted by section 11 of Chapter 70 of the Statutes of 1993, the Government may make regulations determining the classes of foreign nationals in respect of which the conditions and criteria of selection apply to a foreign national's dependants and providing for cases of total or partial exemption of dependants from conditions or criteria of selection; such conditions and criteria may vary according to the family situation of the foreign national and also within the same class;

WHEREAS under subparagraph *b.3* of the first paragraph of section 3.3 of that Act, enacted by section 11 of Chapter 70 of the Statutes of 1993, the Government may make regulations determining which criteria apply to a preliminary processing for selection, prescribing the classes of foreign nationals to which the criteria will apply and determining the cases of total or partial exemption of foreign nationals; the criteria may vary according to the class and also within the same class;

WHEREAS under subparagraph *b.4* of the first paragraph of section 3.3 of that Act, enacted by section 11 of Chapter 70 of the Statutes of 1993, the Government may make regulations prescribing the classes of foreign nationals in respect of which a selection interview must be held, determining the cases of total or partial exemption from this obligation and providing that the obligation may vary within the same class;

WHEREAS under subparagraph *d* of the first paragraph of section 3.3 of that Act, the Government may make regulations determining the cases where and the classes of foreign nationals to whom the Minister may issue a selection certificate where the Minister considers that the results obtained following the application of the selection criteria do not reflect whether or not the foreign national will be able to become successfully established in Québec;

WHEREAS the Government made the Regulation respecting the selection of foreign nationals (R.R.Q., 1981, c. M-23.1, r. 2), which contains, in particular, the selection grid for foreign nationals;

WHEREAS it is expedient to amend that selection grid, taking into account the new power of the Minister, pro-

vided for in section 3.4 of that Act, enacted by section 12 of Chapter 70 of the Statutes of 1993, to establish the weighting of selection criteria and the passing score and, where expedient, the cutoff score applicable to the preliminary stage of selection and to the selection, which weighting may vary according to the family situation or the class of foreign nationals;

WHEREAS in accordance with sections 10 and 11 of the Regulations Act (R.S.Q., c. R-18.1), a draft regulation was published in Part 2 of the *Gazette officielle du Québec* of 27 December 1995, with a notice that it could be made by the Government upon the expiry of 45 days following that publication;

WHEREAS it is expedient to make the Regulation with amendments;

IT IS ORDERED, therefore, on the recommendation of the Minister for Relations with the Citizens and of the Minister of State for Employment and Solidarity:

THAT the Regulation to amend the Regulation respecting the selection of foreign nationals, attached to this Order in Council, be made.

MICHEL CARPENTIER,
Clerk of the Conseil exécutif

Regulation to amend the Regulation respecting the selection of foreign nationals

An Act respecting immigration to Québec (R.S.Q., c. I-0.2, s. 3.1 and s. 3.3, 1st par., subpars. *a* to *b.4* and *d*; 1993, c. 70, s. 11)

1. The Regulation respecting the selection of foreign nationals (R.R.Q., 1981, c. M-23.1, r. 2), amended by the Regulations made by Orders in Council 409-82 dated 24 February 1982 (Suppl., p. 898), 771-82 dated 31 March 1982 (Suppl., p. 899), 2057-84 dated 19 September 1984, 1080-86 dated 16 July 1986, 646-88 dated 4 May 1988, 1504-88 dated 4 October 1988, 229-89 dated 22 February 1989, 922-89 dated 14 June 1989, 1968-89 dated 20 December 1989, 1784-91 dated 18 December 1991, 425-92 dated 25 March 1992, 1109-92 dated 29 July 1992, 1725-92 dated 2 December 1992, 189-93 dated 17 February 1993, 1041-93 dated 21 July 1993, 1238-94 dated 17 August 1994, 1323-95 dated 4 October 1995 and 563-96 dated 15 May 1996, is further amended in section 1

(1) by substituting the following for paragraph *a* of subsection 1:

“(a) “National Occupational Classification”: the publication bearing such title and authorized in 1993 by the federal Minister of Employment and Immigration as it reads at the time it is applied;”;

(2) by inserting the following after paragraph *b* of subsection 1:

“(b.1) “dealer”: a dealer in securities acting as principal within the meaning of the Securities Act (R.S.Q., c. V-1.1) who has a place of business in Québec, who is registered with the Commission des valeurs mobilières du Québec and whose rights are not suspended;”;

(3) by adding the following after paragraph *e* of subsection 1:

“(e.1) “management experience”: the actual assuming on a full-time basis of responsibilities and duties related to the planning, management and control of material, financial and, where applicable, human resources, provided that such responsibilities and duties are not assumed in the context of an apprenticeship, training or specialization process attested to by a diploma;”;

(4) by substituting the following for paragraph *g* of subsection 1:

“(g) “sponsor”: a person who gives an undertaking on behalf of a foreign national;

(g.1) “Exemptions of proof of workforce scarcity”: the publication bearing such title and authorized in 1996 by the Minister as it reads at the time it is applied;

(g.2) “List of preferred educational background”: the publication bearing such title and authorized in 1996 by the Minister as it reads at the time it is applied;

(g.3) “List of occupations in demand in Québec”: the publication bearing such title and authorized in 1996 by the Minister as it reads at the time it is applied;

(g.4) “List of inadmissible occupations”: the publication bearing such title and authorized in 1996 by the Minister as it reads at the time it is applied;”;

(5) by substituting the following for paragraph *i* of subsection 1:

“(i) “Minister”: the Minister responsible for the Act respecting immigration to Québec (R.S.Q., c. I-0.2);”;

(6) by adding the following after paragraph *i* of subsection 1:

“(i.1) “nephew” or “niece”: with respect to any person, the child of the sister or brother of that person;”;

(7) by adding the following after paragraph *k* of subsection 1:

“(k.1) “Regulation respecting weighting”: the Regulation respecting the weighting applicable to the selection of foreign nationals, made by the Minister under section 3.4 of the Act;”;

(8) by substituting the following for paragraph *m* of subsection 1:

“(m) “trust company”: a trust company referred to in the Act respecting trust companies and savings companies (R.S.Q., c. S-29.01) or in the Act respecting trust companies (R.S.C., 1985, c. T-20) and having a place of business in Québec;”;

(9) by deleting subsection 2.

2. The following is substituted for section 7:

“7. An application for a selection certificate by a foreign national belonging to the class of independent immigrants as a worker or an assisted relative is subject to preliminary processing for selection in accordance with the Employment and Occupational Experience factors provided for in sections 2 and 3.1 of the Selection Grid for Independent Immigrants in Schedule A.

An application that is awarded less points than those fixed in the Regulation respecting weighting as a cutoff score during the preliminary processing of those factors shall be rejected.

7.1 An application for a selection certificate by a foreign national belonging to the class of independent immigrants as a self-employed person or an entrepreneur is subject to preliminary processing for selection intended to determine whether he has net assets of \$200 000 and whether he has the experience required in section 3 of the Selection Grid for Independent Immigrants provided for in Schedule A and at least equal to the cutoff score under the Regulation respecting weighting.

Failing that, the application shall be rejected.”.

3. The following is substituted for section 8:

“8. Any foreign national, other than one belonging to the family class, who applies for a selection certificate shall be called for an interview, except if his application has been rejected following the preliminary processing for selection.

The notice of interview shall indicate the place and date of the interview and the documents that the national must submit in support of his application.”.

4. Section 19 is amended by inserting, in paragraph *d*, the words “having lost both parents” after the word “orphan”.

5. Section 21 is amended

(1) by substituting the following for subparagraph *a* of the first paragraph:

“(a) is designated as a worker if

(1) he comes to Québec to hold assured employment;

(2) he is qualified to exercise an occupation mentioned in the List of occupations in demand in Québec; or

(3) he has an employability and occupational mobility level, as provided for in factor 2C of the Selection Grid for Independent Immigrants in Schedule A, that is likely to allow him to hold employment, taking into account his occupational and personal qualifications, and his principal occupation is not mentioned in the List of inadmissible occupations;”;

(2) by deleting, in subparagraph *c* of the first paragraph, the figure “(1)” and paragraph 2 of that subparagraph; and

(3) by deleting the second paragraph.

6. Section 22 is amended by substituting, in paragraphs *c* and *d*, the words “in accordance with the “Assured Employment” factor provided for in section 2.A of the Selection Grid for Independent Immigrants in” for the words “in accordance with factor 4 of”.

7. The following is inserted before section 23:

“§1. *Family class*”.

8. The following is inserted before section 27:

“§2. *Class of persons in distress*”.

9. Section 27 is amended by substituting, in paragraph *c* of subsection 1, the words “of factor 4 “Adaptability”, 6 “Knowledge of languages”, 7 “Spouse” and 8 “Children” of the Selection Grid for Independent Immigrants provided for” for the words “of factors 3, 7, 8 and 9”.

10. The following is inserted before section 31:

“§3. *Independent immigrants class*”.

11. The following is substituted for section 32:

“**32.** The assessment of an application shall be made by awarding it the points provided for in the Regulation respecting weighting for its class with respect to the factors and criteria listed in the Selection Grid for Independent Immigrants in Schedule A, without exceeding the maximum number of points fixed in that Regulation for each factor or criterion.”.

12. Sections 33 to 34 are revoked.

13. Section 34.1 is amended

(1) by substituting the following for the first paragraph:

“**34.1** A foreign national who applies for a selection certificate as an investor shall file with the Minister an investment agreement signed with a broker or a trust company that will manage in Québec the investor’s agreement and investment.

The Minister shall examine the agreement and shall award the applicant the points provided for in the Regulation respecting weighting if the agreement complies with the provisions of this Regulation.”;

(2) by inserting, in subparagraph *g* of the second paragraph, the words “that is eligible within the meaning of Schedule K and that has been in operation for less than 12 months” after the words “new corporation”;

(3) by substituting the following for the last paragraph:

“Notwithstanding subparagraph *k* of the second paragraph, the agreement may make provision for a guarantee or an assurance of full or partial reimbursement if the applicant has net assets of \$700 000 and if he undertakes to make an eligible investment of \$500 000.”.

14. Sections 34.2, 34.3 and 35 are revoked.

15. The following is substituted for sections 38 to 38.5:

“**38.** The Minister shall issue a selection certificate to a foreign national belonging to the class of independent immigrants if the foreign national is awarded, in the awarding of the points prescribed in the Regulation

respecting weighting for his class in respect of the factors and criteria of the Selection Grid for Independent Immigrants in Schedule A, the number of points required as a cutoff score, where applicable, and as a passing score.

Furthermore, an investor shall also file with the Minister a document proving that the amount mentioned in the investment agreement has been transferred to his broker or his trust company in Québec.

Notwithstanding the first paragraph, the Minister shall issue a selection certificate to an assisted relative who complies with the provisions of the 1978 Immigration Regulations (SOR 78/172)."

16. The following is substituted for section 40:

"**40.** The Minister may issue a selection certificate to a foreign national belonging to the class of independent immigrants if the foreign national has obtained at least 20 points for the assessment of his application in accordance with the Selection Grid for Independent Immigrants in Schedule A and with the Regulation respecting weighting and if the Minister is of the opinion that the result obtained does not reflect the foreign national's potential for successfully establishing himself in Québec."

17. Section 50 is amended

(1) by substituting the words "exercise the occupation" for the words "take the job" in paragraph *d* of subsection 1;

"SCHEDULE A

(ss. 7, 22, 27, 31, 32, 38 and 40)

SELECTION GRID FOR INDEPENDENT IMMIGRANTS

Factors

1. Training

Criteria

1.1 Schooling:

- (a) secondary school diploma
- (b) postsecondary school diploma attesting to at least 1 year of full-time studies
- (c) undergraduate university diploma attesting to 1 year of full-time studies
- (d) undergraduate university diploma attesting to 2 years of full-time studies
- (e) undergraduate university diploma attesting to 3 years of full-time studies
- (f) master's diploma
- (g) doctorate

(2) by substituting the following for paragraph *e* of subsection 1:

"(e) he meets the conditions of access to that occupation, provided for in the National Occupational Classification;"

(3) by substituting, in paragraph *f* of subsection 1, the words "where the level of qualification for such an occupation, within the meaning of the National Occupational Classification, is less than "B"" for the words "where the Specific Vocational Preparation (SVP) for a job description mentioned in that publication is less than 6";

(4) by substituting, in subparagraph *ii* of paragraph *f* of subsection 1, the words "type of occupation" for the words "type of employment";

(5) by striking out, in subparagraph *iii* of paragraph *f* of subsection 1, the words "as may be determined by the procedure described in factor 7 of Schedule A".

18. Schedule A attached to this Regulation is substituted for Schedules A and J.

19. This Regulation comes into force on 1 October 1996.

Factors**Criteria**

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| <p>1.2</p> <p>1.3</p> <p>2. Employment</p> <p>2.A Assured employment</p> <p>2.B Occupation entered in the List of occupations in demand in Québec</p> <p>2.C Employability and occupational mobility</p> | <p>1.2 Studies in a second specialty
 <i>(a)</i> diploma attesting to 1 year of schooling
 <i>(b)</i> diploma attesting to 2 years of schooling or more</p> <p>1.3 Training mentioned in the List of preferred educational background
 <i>(a)</i> field requiring university studies
 <i>(b)</i> other field</p> <p>Permanent full-time employment meeting the following conditions:
 <i>(a)</i> employment at a level of qualification higher than C within the meaning of the National Occupational Classification, and the worker meets the conditions of access to the occupation within the meaning of that classification;
 <i>(b)</i> the worker undertakes to hold that employment as soon as he is admitted to Canada;
 <i>(c)</i> an employer in good faith who has been doing business in Québec for more than 12 months undertakes in writing to reserve such employment for him;
 <i>(d)</i> there is no labour dispute at the place of the intended employment and his hiring is not detrimental to the employment of any person involved in such labour dispute;
 <i>(e)</i> his hiring in Québec is not detrimental to the application of section 109.1 of the Labour Code (R.S.Q., c. C-27);
 <i>(f)</i> the assured employment is mentioned in the Exemptions of proof of workforce scarcity or the employer establishes that he has made a reasonable effort to hire Québec residents who are qualified or who could be trained for that employment within a period of one year at the most.</p> <p>Meet the conditions of access to the occupation within the meaning of the National Occupational Classification, to hold employment mentioned in the List of occupations in demand in Québec</p> <p>2.C.1 Training</p> <p>2.C.1.1 Schooling:
 <i>(a)</i> secondary school diploma
 <i>(b)</i> postsecondary school diploma attesting to at least 1 year of full-time studies
 <i>(c)</i> undergraduate university diploma attesting to 1 year of full-time studies
 <i>(d)</i> undergraduate university diploma attesting to 2 years of full-time studies
 <i>(e)</i> undergraduate university diploma attesting to 3 years of full-time studies
 <i>(f)</i> master's diploma
 <i>(g)</i> doctorate</p> <p>2.C.1.2 Studies in a second specialty:
 <i>(a)</i> diploma attesting to 1 year of schooling
 <i>(b)</i> diploma attesting to 2 years or more of schooling</p> |
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Factors**Criteria**

- 2.C.1.3 Training mentioned in the List of preferred educational background
 - (a) field requiring university studies
 - (b) other field
 - 2.C.2 Occupational experience
 - 2.C.2.1 6 months
 - 2.C.2.2 1 year
 - 2.C.2.3 1 year and a half
 - 2.C.2.4 2 years
 - 2.C.2.5 2 years and a half
 - 2.C.2.6 3 years
 - 2.C.2.7 3 years and a half
 - 2.C.2.8 4 years
 - 2.C.2.9 4 years and a half
 - 2.C.2.10 5 years or more
- Experience includes training periods served during apprenticeship, training or specialization attested to by a diploma, in an occupation at a level of qualification higher than D within the meaning of the National Occupational Classification, excluding experience acquired in an occupation mentioned in the List of inadmissible occupations.
- 2.C.3 Age
 - 2.C.3.1 From 23 to 30 years old
 - 2.C.3.2 31 years old
 - 2.C.3.3 32 years old
 - 2.C.3.4 33 years old
 - 2.C.3.5 34 years old
 - 2.C.3.6 35 years old
 - 2.C.3.7 36 years old
 - 2.C.3.8 37 years old
 - 2.C.3.9 38 years old
 - 2.C.3.10 39 years old
 - 2.C.4 Knowledge of languages
 - 2.C.4.1 Oral comprehension of and expression in spoken French
 - 2.C.4.2 Studies in French
 - (a) secondary level
 - (b) post-secondary level
 - 2.C.4.3 Oral comprehension and expression in spoken English
 - 2.C.5 Stay in Québec and ties in Québec:
 - 2.C.5.1 Stay in Québec
 - (a) studies or work
 - (b) other stay of at least 2 weeks

Factors**Criteria**

- 2.C.5.2 Ties in Québec
(a) member of his family who is a Québec resident
(b) friend who is a Québec resident

3. Experience

3.1 Occupational experience

- (a) 6 months
- (b) 1 year
- (c) 1 year and a half
- (d) 2 years
- (e) 2 years and a half
- (f) 3 years
- (g) 3 years and a half
- (h) 4 years
- (i) 4 years and a half
- (j) 5 years or more

To assess an application according to factor 2A, Assured employment, or 2B, Occupation entered in the List of occupations in demand in Québec, occupational experience is based on the duration of the actual full-time exercise of the occupation for which the applicant is assessed in respect of the employment factor, including training periods served during apprenticeship, training or specialization attested to by a diploma.

To assess an application according to factor 2C, Employability and occupational mobility, occupational experience is based on the duration of the exercise of an occupation at a level of qualification higher than D within the meaning of the National Occupational Classification, excluding experience acquired in an occupation mentioned in the List of inadmissible occupations.

3.2 Management experience:

- (a) 6 months
- (b) 1 year
- (c) 1 year and a half
- (d) 2 years
- (e) 2 years and a half
- (f) 3 years
- (g) 3 years and a half
- (h) 4 years
- (i) 4 years and a half
- (j) 5 years
- (k) 5 years and a half
- (l) 6 years
- (m) 6 years and a half
- (n) 7 years
- (o) 7 years and a half or more

4. Adaptability

4.1 Assessment of personal qualities, particularly of flexibility, sociability, motivation, initiative, perseverance, self-confidence, realistic outlook and maturity, in relation to the applicant's daily occupational activities

4.2 Assessment of his motives for emigrating and the reasons he puts forward for his possible coming to Québec

Factors**Criteria**

- 4.3 Assessment of his knowledge of Québec, particularly of the labour market, of the conditions prevailing in the occupation he wants to exercise, of the living conditions and of the climate
- 4.4 Stay in Québec
 - (a) studies or work
 - (b) other stay of at least 2 weeks
- 4.5 Ties in Québec
 - (a) member of his family who is a Québec resident
 - (b) friend who is a Québec resident
- 5. Age
 - 5.1 From 23 to 30 years old
 - 5.2 31 years old
 - 5.3 32 years old
 - 5.4 33 years old
 - 5.5 34 years old
 - 5.6 35 years old
 - 5.7 36 years old
 - 5.8 37 years old
 - 5.9 38 years old
 - 5.10 39 years old
- 6. Knowledge of languages
 - 6.1 In French:
 - (a) Oral comprehension
 - (b) Oral expression
 - (c) Reading comprehension
 - (d) Studies in French
 - i. secondary level
 - ii. post-secondary level
 - 6.2 In English:
 - (a) Oral comprehension
 - (b) Oral expression
- 7. Spouse
 - 7.1 Training:
 - (a) secondary school diploma
 - (b) postsecondary school diploma attesting to at least 1 year of full-time studies
 - (c) undergraduate university diploma attesting to 3 years of full-time studies
 - (d) studies in a second specialty or training mentioned in the List of preferred educational background
 - 7.2 Occupational experience:
 - (a) From 6 months to 1 year
 - (b) More than one year
 - 7.3 Age:
 - (a) 30 years old or less
 - (b) 31 to 39 years old

Factors	Criteria
	7.4 Knowledge of French: (a) Oral comprehension (b) Oral expression (c) Reading comprehension
8. Children	8.1 12 years old or less 8.2 From 13 to 17 years old
9. Financial self-sufficiency	Financial resources to meet his needs and those of the dependent persons accompanying him, by applying the scales in Schedule C, for one of the following periods: 9.1 1 month 9.2 3 months 9.3 6 months 9.4 9 months 9.5 12 months
10. Financial resources	Has net assets of \$200 000
11. Aptitude for carrying out a business project in Québec	11.1 Assessment of his knowledge of the Québec business world and, more particularly: (a) of the economical structure of Québec and Canada (b) of government and financial institutions as they relate to the world of business in Québec (c) of the legislation affecting his project 11.2 Assessment of his market analysis: (a) business trips to Québec (b) visits to enterprises or businesses related to the sector of economic activities in which his project will be carried out (c) contacts with an organization of business people 11.3 Sufficient financial resources to carry out his business project. 11.4 Assessment of the feasibility and relevancy of the project in relation to Québec's needs: (a) knowledge of the economical prospects in the region where he intends to carry out his project (b) strategy for implementing his project
12. Investment agreement	In compliance with the provisions of this Regulation".